

## Message Text

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PAGE 01 GUATEM 01990 172125Z

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ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 COME-00 CIAE-00 INR-07 NSAE-00

/021 W

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R 172100Z APR 75

FM AMEMBASSY GUATEMALA

TO SECSTATE WASHDC 6472

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E.O. 11652 N/A

TAGS: EWWT, GT

SUBJECT: DELTA-FLOMERCA PROBLEM

REF: FERCH TO CLARE TELECON OF APRIL 1, 1975

1. RECARDO QUEZADA, DELTA LINES LOCAL REPRESENTATIVE, TOLD EMBOFF AFTERNOON APRIL 16 THAT HE HAS NOT YET RECEIVED INSTRUCTIONS FROM DELTA MANAGEMENT TO CONTACT FLOMERCA. EMBASSY BELIEVES IT ESSENTIAL THAT MOMENTUM OF DELTA/FLOMERCA TALKS IN MARCH BE MAINTAINED AND IS CONCERNED ABOUT CONSEQUENCES OF ANY MISUNDERSTANDING AS TO WHO IS TO CALL WHOM. AS WE REPORTED REF-TELECON, MIRON OF FLOMERCA INFORMED FERCH DURING COURSE OF UNRELATED CONVERSATION THAT FLOMERCA WAS WAITING FOR DELTA TO ADVISE WHEN IT WISHED TO DISCUSS SPECIFIC PROPOSALS. WHEN DELTA OFFICIALS DEPARTED GUATEMALA IN MARCH, THEY MADE ROUGHLY CONVERSE STATEMENT, I.E., NEXT STEP IS FOR FLOMERCA CONSIDER DELTA'S PROPOSALS AND ADVISE DELTA WHEN IT WISHES BEGIN NEGOTIATIONS. THE APPEARANCE IS ONE OF MISUNDERSTANDING. ACCORDINGLY, EMBASSY BELIEVES DEPARTMENT SHOULD AGAIN CONTACT CLARK OR HAROLSON OF DELTA TO INQUIRE CURRENT STATUS NEGOTIATIONS. IF DELTA OFFICIALS MAINTAIN THEY ARE STILL WAITING AND AGAIN SUGGEST FLOMERCA IS STALLING, DEPARTMENT SHOULD URGE DELTA TAKE INITIATIVE AND CONTACT FLOMERCA. IF FLOMERCA IS INDEED STALLING, ITS BLUFF SHOULD BE CALLED. IF IT IS NOT, A DELTA INITIATIVE WILL AT LEAST LAY TO REST MISUNDERSTANDINGS.

MELOY

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MARINE TRANSPORTATION, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975GUATEM01990  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750135-0869  
**From:** GUATEMALA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750443/aaaabnkz.tel  
**Line Count:** 60  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 FERCH TO CLARE TELECON OF APRIL 1, 75  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 09 SEP 2003  
**Review Event:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** DELTA-FLOMERCA PROBLEM  
**TAGS:** EWWT, GT, DELTA, FLOMERCA  
**To:** STATE  
**Type:** TE  
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